

Message Text

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PAGE 01 STOCKH 02157 010922Z POSS DUPE
ACTION EUR-12

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TO USDOC WASHDC
INFO SECSTATE WASHDC 3941

UNCLAS STOCKHOLM 2157

E.O. 11652: N/A
TAGS: BEXP, SW
SUBJ: ADS REQUEST FOR B AND H MANUFACTURING CO., CERES, CA

REF: COMMERCE CD-144, APRIL 14, 1978

1. OF THE FIRMS WE HAVE CONTACTED, THE FOLLOWING HAS INDICATED
A PRELIMINARY INTEREST IN REPRESENTING B AND H MANUFACTURING
CO. IN SWEDEN.

2. SVEA BAND AB
FACK
S-581 01 LINKOPING, SWEDEN
CONTACT: MR. BROR AXELSSON, MANAGING DIRECTOR
PHONE: 013/10 22 20
TELEX: 50028 ETINOR S

COMMENT: COMPANY, ESTABLISHED 1926, EMPLOYS 150. ITS SHARE
CAPITAL IS SKR 2.8 MILLION (\$1.00 EQUALS SKR 4.60) AND ITS
SALES TURNOVER IS ABOUT SKR 25 MILLION. COMPANY HAS SALES
OFFICES IN STOCKHOLM, GOTEBOG, HELSINGBORG AND OREBRO.
COMPANY IS A MANUFACTURER IN THE GRAPHICS INDUSTRY WITH LABELS
AND LABEL MARKING DEVICES AS A SPECIALTY. ACCORDING TO LOCAL
CREDIT SOURCES, COMPANY IS FINANCIALLY SOUND AND HAS MET
BUSINESS OBLIGATIONS PROMPTLY. COMPANY WANTS MORE DETAILED
INFORMATION, BOTH GENERAL AND TECHNICAL, AND ON WHAT
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BASIS THE COMPANY IS SUPPOSED TO SELL.

3. A SECOND COMPANY HAS NOT YET BEEN ABLE TO GIVE ITS FINAL
COMMENTS. THIS COMPANY IS SCAN-FIGUS AB, BOX 12081, S-402 41
GOTEBOG, SW. ATTENTION: MR. STURE OLSSON. IF THIS COMPANY
TURNS OUT TO BE INTERESTED, WE WILL FORWARD MORE INFORMATION
ABOUT IT.

4. PLEASE NOTE THAT DURING THE VACATION PERIOD IN JULY, ONE MAY
NOT EXPECT IMMEDIATE REPLIES TO CORRESPONDENCE WITH SWEDISH
FIRMS.

KENNEDY-MINOTT

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Message Attributes

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